



Middle East Family Office Investment Summit

Post Event Report

5-6 December 2023



10TH
EDITION

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How And Where Is Technology Driving Growth In MENA?



Overview

Family offices joined us for the **10th Edition** of the Middle East Family Office Summit, for a celebratory event like no other.

The 10th edition of the two-day Middle East Family Office Investment Summit concluded 6 December, leaving a trail of vibrant discussions, insightful presentations, and solidified connections.

Held at the opulent Armani Hotel, Burj Khalifa, Dubai, the event saw a turnout of 142 single family offices from across the region, proving once again its position as the premier platform for wealth management discourse and deal-making.

Throughout the two-day summit, diverse panels explored investment opportunities across various asset classes, from traditional private equity and real estate to the burgeoning realm of sustainable ventures and disruptive technologies. Breakout sessions provided attendees with a chance to deep-dive into specific areas of interest, while informal meetings facilitated tailored connections with potential partners and service providers.

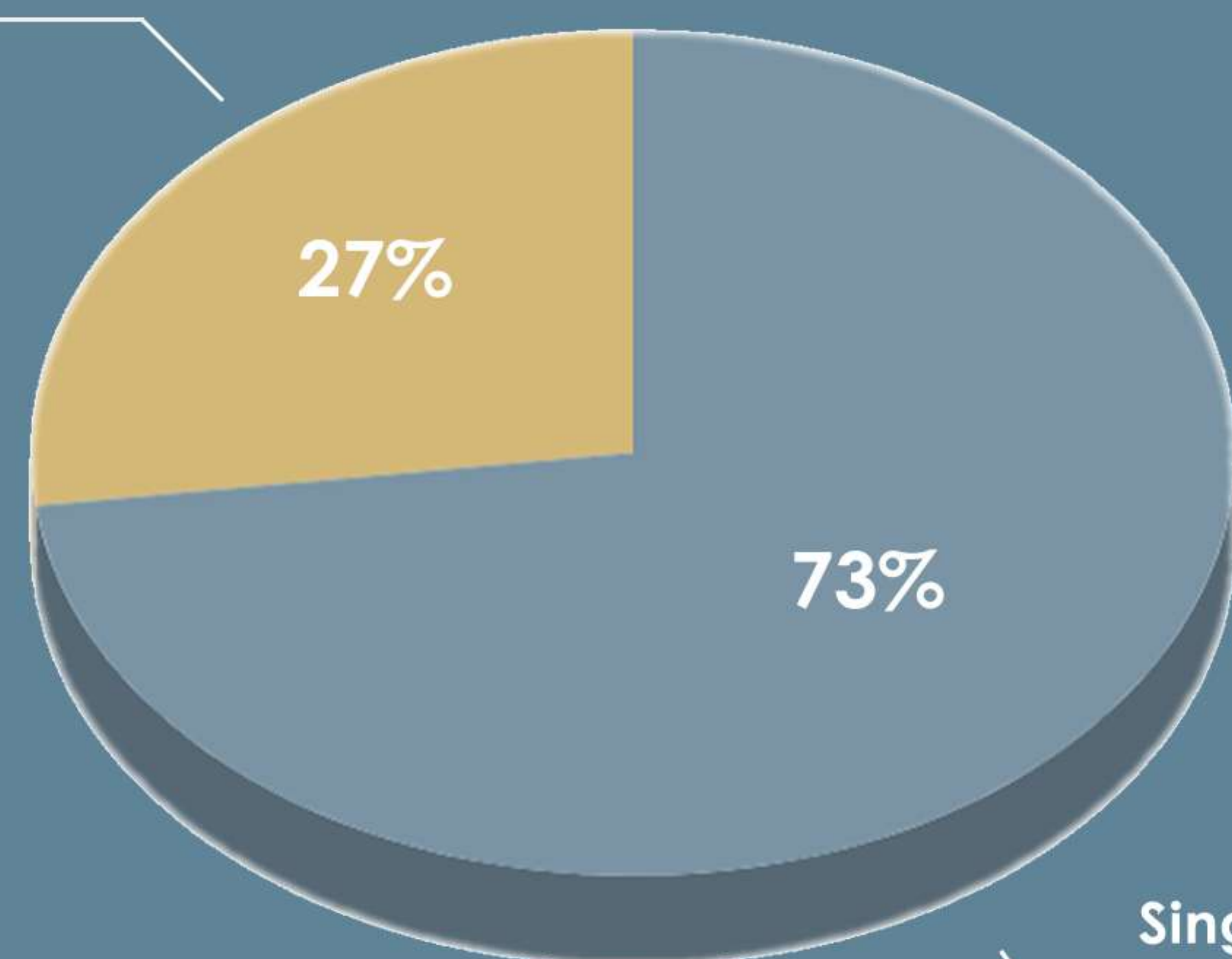
Stats / Ratio

Single Family Offices

- ◆ 142 families from across the Middle East

Service Providers

Service Providers



Single Family Offices



Programme

Day 1

The afternoon began with a warm welcome, setting the stage for H.H. Sheikh Engr. Salem Bin Sultan Al Qasimi's keynote address, a visionary glimpse into the future of the Middle East's family office landscape. This opening chapter laid the foundation for a series of dynamic panel discussions, each delving into the heart of critical topics shaping the region's financial landscape.

From navigating the rise of new global superpowers to charting the course for effective impact investment, each session pulsed with invigorating dialogue.

Afternoon presentations, including **PURE EV's** electrifying vision for the future of mobility, kept the momentum rolling. **Boerse Stuttgart Digital** shared groundbreaking strategies for navigating the digital and crypto landscape.

As the day drew to a close, intimate roundtable discussions (hosted by **PGIM, ATFX MENA, SBL Capital, Credia Partners, PLD Space, Coefficient Partners**, and **Nilo**) provided a platform for peer-to-peer learning and idea-sharing. From exploring global market access with **ATFX** and **Natwest Markets** to delving into the intricacies of European senior secured bridge financing with **SBL Capital**, each session pulsed with collaborative energy. Finally, a networking dinner hosted by **Abris** provided the perfect capstone to an extraordinary day.

Day one of our summit concluded on a triumphant note, leaving participants invigorated, inspired, and brimming with the promise of what tomorrow holds.

Day 2

The morning began with a thought-provoking panel on navigating the unwritten moral code that binds family offices, followed by a presentation on the vibrant picture of the global economic landscape.

"Harnessing our power with energy investment" panel ignited passionate discussions about new energy ventures, the transformative potential of sustainable practices, and building on the region's oil heritage.

Following a refreshing networking break, the conversation shifted to the ever-evolving world of digital assets. Experts shed light on protecting wealth through durable digital assets and navigating potential pitfalls. A captivating interview between **ATFX** and **Natwest Markets** explored the surprising commonalities between a digital brokerage and a traditional bank, sparking further reflection on the future of finance.

Lunch, hosted by **Inclusive Logisitcs**, provided a space for lively exchange and digestion of the morning's insights. The afternoon unfolded with a powerful exploration of how technology is driving growth across diverse sectors in MENA, from banking and communication to arts and healthcare.

A final networking break allowed participants to reconnect and exchange contact information before diving into the electrifying world of e-sports.

The summit concluded with inspiring closing remarks and a celebratory cocktail reception by **BAUMER**.

ARMANI

BALLROOM

Location

Our summit unfolded in a setting of unparalleled beauty and grandeur.

The Armani Hotel, Dubai, became our oasis within the desert metropolis, nestled seamlessly within the soaring majesty of the Burj Khalifa. From the moment our guests stepped into the hotel's sleek, hushed atrium, a sense of refined luxury enveloped.

Floor-to-ceiling windows showcased breathtaking vistas of the city sprawled beneath, a glittering tapestry of desert and modern marvel.

Two days in the Armani Hotel, Burj Khalifa, were not merely spent; they were experienced. Every breath, every glance, became an unforgettable chapter in the summit's story. In this iconic setting, our ideas soared alongside the soaring spire.



A special thanks

The success of the event would not have been possible without the generous support of our esteemed main sponsors:

- ◆ **ATFX MENA**
- ◆ **Boerse Stuttgart Digital**
- ◆ **PURE Energy**
- ◆ **Mai Family Office**





About us

The Alduaij family office has a long and glorious history in Kuwait as one of the most prominent and respected business forces. The Alduaij family business, Alea Global, has won several awards including The European Award, and the CEO Award two years running.

Head of the family office, Mohammad Alduaij, has won the Man of the Year award for his work connecting other equally exciting and well-respected family offices around the world.

Through our networks, we have formed strong personal and professional relationships with other family offices across the globe, all sharing much common ground and a willingness to work together.

Mohammad Alduaij has been a conference speaker for the past 10 years, appearing at events all over the world. It was during his time touring the conference circuit that Mohammad first thought of bringing together his conference experience, and his special insight into the world's most prestigious family offices.

The result is a conference that unites family offices with each other, as well as giving businesses and entrepreneurs unprecedented access to this unique and powerful network.



What Our Attendees Have Said

This was my first time at the Alea family office conference in Dubai. Admittedly I was concerned about my ability to connect through open networking events, however I was able to quickly facilitate meaningful conversations some of which we hope will change the course of our business. The calibre of guests here is extremely high and I have every plan to return next year.



Sach Kukadia
CEO & Founder, 7879 - Luxury Jewellery House

I want to express my heartfelt gratitude for the exceptional Middle East Family Office Investment Summit. The meticulous planning, outstanding speakers, and valuable networking opportunities underscored the event's importance. The summit has undoubtedly left a lasting impression, and I eagerly anticipate future engagements with your esteemed group.



Ragheed Barnieh
CEO - R.B INVEST

Alea has put together a great event bringing together family offices with thought leadership and insight.



Christophe Defert
HSBC Asset Management

It was a pleasure for us to be a sponsor to this prestigious event. The topics and speakers were carefully selected. The moderators were engaging. Venue and facilities were impeccable. We were able to learn from the speeches while making valuable connections in the region.



Mert Tarlan
Credia Partners

Highly professional conference with a high calibre lineup of speakers and panelist's - really worth it.



Dr. Matthias Voelkel
Boerse Stuttgart Group

This is my 3rd summit to attend and it never fails to exceed my expectations.



Khaled AlFahim
Co-Founder, The Vault Real Estate, Board Member, ENBD Reit, Board Member, Arady Development, UAE

The event has been a great network opportunity not only with incredible people from the region but abroad too.



Jesus Praveen
Director at Suits & Advisors

The summit was an incredible experience. The energy and enthusiasm in the air were contagious. The speakers shared valuable insights and inspired us all to reach for the stars. I was particularly impressed by everyone's dedication and passion coming in Dubai. And it's captivating and left a lasting impression on everyone. I have no doubt that this summit continue to shine brightly. We all are here and pushing boundaries and following our dreams!



Younis Al-Dawoodi
Head of Hospitality, FAM Holding, UAE

This is my first time attending an Alea organised conference - I thoroughly enjoyed the conference, especially the round table discussion and interaction with conference attendees.



Abdalla Ali
Managing Partner - Coefficient LP

